

Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products (41-4012)

Occupation description: Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.

Employment and Job Openings

	Average employment			Average annual openings		
	2010 estimate	2020 projection	Percent change	Growth	Replacement	Total
Alaska	1,026	1,133	10.4	11	24	35
United States	1,430,000	1,653,400	15.6	22,340	33,650	55,990

Job outlook

Alaska: Alaska's employment growth is moderate with very high employment opportunities. [Read more.](#)

2013 Wages ?

	Mean Wage and 95% Confidence Interval			Wage by Percentile		
	Low	Mean	High	10th	Median	90th
United States	n/a	31.09	n/a	12.99	26.16	54.72
Alaska	24.47	26.05	27.63	15.62	23.60	40.31
Anchorage/Mat-Su Area (MSA)	24.01	25.83	27.65	15.78	23.39	39.64
Fairbanks North Star Borough (MSA)	24.72	26.77	28.82	16.37	25.46	37.68
Southeast Region	18.59	23.52	28.45	12.52	21.76	41.61
Balance of State	22.29	33.52	44.75	15.54	27.17	45.80

Labor Force Indicators

2012 Worker Characteristics

Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus
1,070	111	10.4	43.5	31.2

2012 Potential Supply

Qualified but working in another occupation	254
Currently employed in a lower paid occupation	181
UI claimants previously working in occupation	67

2012 ALEXsys Employment Data

Number of registrants	431
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Number of job position postings	61
Ratio of registrants to job position postings	7.1

Typical Entry-level Education, Experience, and/or On-the-job Training

Education: High school diploma or equivalent

Work experience: None

On-the-job training: Moderate-term on-the-job training

Training Resources

	Degree
Alaska Computer Business Solutions LLC	
PowerPoint 2007: Microsoft Certified Application Specialist	
PowerPoint Level 1	
PowerPoint Level 2	
	Degree
Alaska's Institute of Technology (AVTEC)	
PowerPoint Techniques	
	Degree
Vocational Training and Resource Center	
Microsoft PowerPoint Complete	
	Degree
WinCertification	
Introduction to MS Power Point	